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FM AMEMBASSY TRIPOLI  
TO RUEHC/SECSTATE WASHDC IMMEDIATE 2944  
INFO RUCPDO/DEPT OF COMMERCE WASHINGTON DC  
RUEAIIA/CIA WASHDC  
RUEAIIA/CIA WASHINGTON DC  
RHEFDHP/DIA DHP-1 WASHINGTON DC  
RUEHEE/ARAB LEAGUE COLLECTIVE  
RUEHVT/AMEMBASSY VALLETTA PRIORITY 0245  
RUEHLO/AMEMBASSY LONDON PRIORITY 0694  
RUEHFR/AMEMBASSY PARIS PRIORITY 0388  
RUEHTRO/AMEMBASSY TRIPOLI 3384

C O N F I D E N T I A L SECTION 01 OF 03 TRIPOLI 001053

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DEPT FOR NEA/MAG; COMMERCE FOR NATE MASON; TUNIS FOR SEAN COOPER

E.O. 12958: DECL: 12/18/2017

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SUBJECT: U.S. COMPANIES WIN \$2 BILLION WORTH OF INFRASTRUCTURE CONTRACTS AS REWARD FOR POLITICAL RELATIONSHIP REF: TRIPOLI 1023 TRIPOLI 0000105

1.(C) Summary: U.S. companies AECOM and the Tennessee Overseas Construction Company (TOCC) inked separate deals worth a total of \$2.0 to \$3.0 b  
AECOM TO MANAGE ALL INFRASTRUCTURE PROJECTS

2.(U) After nearly two months of negotiations, Houston-based company AECOM signed a mega-contract December 13 with Libya's Housing and Infrastru  
FOCUS ON TRAINING, HUMAN CAPACITY BUILDING

3.(C) Reflecting the GOL's continuing focus on capacity-building, the contract obliges AECOM to train over 100 HIB executives, engineers and te  
TOCC WINS MEGA-CONTRACT FOR HOUSING, INFRASTRUCTURE PROJECTS

4.(U) Separately, the Tennessee Overseas Construction Company (TOCC), in partnership with Washington Group International, signed a LD 1.5 billic  
LARGE NUMBERS OF AMERICANS TO RETURN TO LIBYA?

5.(C) TOCC Finance Director Jennifer Windus (protect), who signed for the company, told the Charge that the company plans to send 50 American e  
AECOM, TOCC BENEFIT FROM GOL'S DESIRE TO SEND POLITICAL SIGNAL

6.(C) Windus told the Charge that Dorda and other HIB officials had stressed that they wanted to award the contract to a U.S. company as "a sym

7.(C) Separately, AECOM's Jim Thompson (protect) shared with P/E Chief December 13 his impression that being an American company had been "extr  
HIB SEEKS GREATER U.S. COMPANY PARTICIPATION IN LIBYA'S INFRASTRUCTURE RENAISSANCE

8.(C) In a meeting with the Charge before the signing ceremony, HIB Chairman Abuzaïd Dorda sounded a similar refrain, saying more U.S. companie  
PUBLIC COMMITMENT TO ANTI-CORRUPTION ...

9.(U) In a subsequent televised meeting of the HIB that resembled nothing so much as a game show, Dorda continued sounding the American theme.

10.(C) Companies accused of paying bribes or engaging in other forms of graft would be assumed to be guilty unless able to prove otherwise, wou  
... BUT OLD HABITS DIE HARD

11.(C) On the margins of the televised meeting, Brown & Root country director Richard Weeks (protect) told P/E Chief that the HIB delayed provi

12.(C) Comment: While certainly good news for American business, AECOM and TOCC's wins underscore that the GOL, encouraged by its interactions